



CAPABILITY STATEMENT

UEI: GUHCTBM9FZF5 | CAGE CODE: 9FPP2

ABOUT US

Since 2017, Teaming Worldwide has provided custom consulting services and training programs to a variety of national and international clients across multiple industries including healthcare, insurance, transportation, and governments. Our unique programs help your organization develop the approach and techniques you need for every step along your organizational transformation, from defining your objectives, to mapping your innovation agenda, to turning your strategic goals into reality through project and change management.

CORE COMPETENCIES

- **Management Consulting:** Strategic Planning, Business Process Improvement; Benchmarking and Analysis; Performance Metrics; Up to 5-day Facilitated Events; Organizational Surveys and Insights Development.
- **Project and Program Management:** Waterfall, Agile and Hybrid Methodologies; Project Management Delivery; Project Audits and Triage; Complex Project Schedule Development; Risk Management Framework; Budgeting; Quality Management; Project Management Office Development.
- **Training and Instructional Systems Design:** Course and Materials Design; Mentoring Programs; Classroom-Based Training; Live-Virtual and Pre-recorded Events; Kilpatrick Evaluations and In-Depth Case Study Development.
- **Human Capital Planning:** Organizational Development; Human Capital Management; Culture Assessments and Interventions; Skill and Capability Development; Competency Modeling; Policy Development.
- **Innovation and New Product Development:** Consumer Outreach and Research; Human Centered Design; Product Design and Development; Service Design and Blueprinting; Buyer Persona Development; Market Tests and Experiments.
- **Organizational Change Management:** Culture Surveys; Readiness Assessments; Coalition Building; New Organization Design; Capability Assessments; Communication Program Design and Delivery; Digital Transformation; New Leadership Integration; Measurement.

PAST PERFORMANCE

- **Lee Health | 2/21 - Present:** Spearheaded a major innovation development project for \$2.5B healthcare system, including strategy design, portfolio and investment implementation, concept ideation sessions, 12-week training and mentoring program. Supported implementation of a major new digital product. POC: Katie Moore, katie.moore@leehealth.org
- **NYC Metro | 10/19 - 6/22:** Led program to design, develop and rollout the largest over-dimensional vehicle permitting system in the world. Engaged four major agencies as prime stakeholders: Metropolitan Transit Authority, Port Authority of New York and New Jersey, and the NYS and NYC Departments of Transportation. POC: Michael Mathioudakis, michael.mathioudakis@dot.ny.gov
- **USPS Supply Chain Org | 6/18 - Present:** Designed and delivered a three-day repeatable quality management workshop Delivered to 100s of USPS Leaders across 12+ online and in-person events. POC: Skip Petit, skip@international-training.com
- **NYS Workers Comp | 1/13 - 6/15:** Developed and directed a \$120M business transformation program with a \$60M IT budget across 14 separate projects, including strategy development, business and technical requirements, procurement strategy, and customer experience development. POC: Deena Jones, deena.jones@wcb.ny.gov

NAICS CODES

541611- Professional Services

611430- Professional Services

541612- Human Capital

DESIGNATION

Certified Small Business (SB)

DIFFERENTIATORS

- **Subject matter expertise:** We have 25+ years experience in our field. We've co-authored 2 books and 3 textbook chapters, as well as authored 3 book forwards and 1 global competency standard.
- **Trademarked Intentional Innovation Methodology:** Our iterative ideation and implementation program has been utilized by 200+ clients over 25 years to de-risk and drive organizational change.
- **Tenured faculty:** We work with only experienced trainers with proven skills, advanced degrees and/or certification.
- **We have more fun:** Change is hard, but we know that the key to creative, high performing teams is to bring humor and fun into the mix.
- **Major Clients:** Lee Health, NYC Metro, USPS, NYS, VA, NIH, FDA, DOE, DOT, DOC, DOD, US Courts, FDA, US Census Bureau, GE, MVP Health, Fairfield Geo, KEOLIS

POINT OF CONTACT
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