

# **Think Differently!**

Most of us are trained to approach opportunities from the top down. But today's competitive environment requires us to view opportunity through a different lens; a nontraditional one that focuses on human needs. Ideas that are born from the process of design thinking ensure that outcomes meet three criteria: they are desirable, feasible, and viable—and in doing so, these outcomes create an enduring competitive advantage.

Design thinking is a powerful approach that puts people at the forefront of opportunity development and problem solving. This course explores the practical application of Design Thinking so that you can become a more effective innovation operator and change agent.

# **Hybrid Delivery.**

This is a hybrid course, delivered over five weeks. Each week contains pre-recorded content and as well as a live discussion once per week. Additionally, each participant receives one 1:1 30-minute coaching session to support your journey as an innovation expert.



## Who Should Attend

Product managers, designers, project managers, innovation team leaders and members, high potential employees starting on innovation, consultants, entrepreneurs.

INVESTMENT: Individual: \$499/pp | Teams of 5 or more: \$449/pp

# DESIGN THINKING IN PRACTICE



The Teaming Worldwide Innovation Training Programs are designed to equip you with the knowledge and skills needed to foster a culture of innovation and drive growth within your organization. Our courses are led by experienced instructors who are experts in innovation and change and have a deep understanding of the latest trends and best practices in innovation.

## **Course Sessions:**



### Session 1: It Begins with People

- 1. Welcome
- 2. Getting to Empathy
- 3. Connecting with Why
- 4. Understanding Personas and Consumer Experience

#### Session 2: Gathering Data

- 1. Interviews, Surveys, and Focus Groups
- 2. Synthesizing Inputs
- 3. Making Sense For the Design Journey

#### Session 3: Desirable, Feasible, Viable

- 1. Thinking in Hypothesis
- 2. Test Methods
- 3. Pivots and Reframes

#### Session 4: Working in Canvasses

- 1. Empathy and Personas
- 2. Business Modeling
- 3. Service Design

#### **Session 5: Design Thinking and Teams**

- 1. Project Review
- 2. Team Approaches
- 3. Consumer Experience Revisited

## Key Takeaways

- Learn to apply design thinking concepts in practical ways.
- Ensure that a solution meets the key outcomes: desirable for users, feasible to build, and economically viable
- Gain hands-on experience with key methods and tools including the Jobs-tobe-Done (JTBD) framework for customer discovery, synthesis, ideation, prototyping, and storytelling to create and communicate offerings that address customer needs
- Learn how design thinking is used to conceive innovative business models and forecast trends and developments
- Discover how design thinking can nurture your individual creativity, help you overcome resistance to new ideas, and provide advantages such as reduced time-to-market, lower costs, and increased market share
- Implement design thinking as a rigorous, human-centered approach to creative problem solving that can be leveraged across a spectrum of functions, industries, and organizations